

Hitachi Solutions America Partners With SAN Solutions To Offer Advanced Technology For The SAN Metro Media™ Cloud

Reno, NV – May 28, 2014 – Hitachi Solutions America and SAN Solutions, Inc. have agreed to form a strategic partnership to integrate Hitachi Solutions America’s technology into SAN Solutions’ SAN Metro Media™, the ultra-low latency cloud for media. Initial areas of Hitachi’s development include technology for secure media file encryption for in-flight and content-at-rest protection, accelerated media file transfer technology using http protocol for uploading and downloading with the cloud, and specific high-performance media transcoding technology for broadcast TV and web content delivery and exchange.

SAN Metro Media™ is the first cloud infrastructure designed specifically to meet the security and performance requirements of file-based workflows in production, post-production, distribution, archival, and monetization of content. SAN Metro Media’s™ core cloud infrastructure includes multiple classes of storage systems and computing resources as well as applications and file systems for the management, processing, delivery and exchange of content. Solution sets developed on top of this cloud platform can leverage the incorporated advanced technologies as services. All workflow solutions from SAN Metro Media™ are offered in a subscription commerce model.

“Hitachi Solutions America’s technologies will add tremendous value to the media management, processing and delivery layers of SAN Metro Media™.” says Harry Aine, President and CEO of SAN Solutions. “Furthermore, Hitachi’s technologies incorporated in our specialized media cloud will deliver the full benefits of performance and security to our customers as compared to implementations on public commodity based cloud infrastructures.”

“We are very thrilled to partner with SAN Solutions to bring our advanced security and high-performance media transcoding technologies to new markets.” says Kota Yamaguchi, Global COO of the Product and Services Group of Hitachi Solutions America, Ltd. “The SAN Metro Media™ platform represents a new paradigm in content management, processing, exchange and delivery. We are excited to be part of this ecosystem.”

About Hitachi Solutions America

Hitachi Solutions America Ltd., established in 1991, is a wholly owned subsidiary of Hitachi Solutions,

Ltd., and maintains headquarters in San Francisco, with offices in New York, San Diego and Irvine. Together with its parent company, Hitachi Solutions America is part of a global team of over 15,000 employees and provides value-driven services throughout the IT lifecycle, from systems planning to integration, operation and maintenance. For more information, please visit the company's website at us.hitachi-solutions.com.

About SAN Solutions

Founded in 1998, SAN Solutions Inc., was formed to meet the media industry's emerging need for specialized shared storage and file system technologies. The company's early innovations grew out of the requirements of video, post-production and animation applications, and were built on technologies that today serve as the industry standards for storage, connectivity, and collaboration. In the 16 years since its launch, SAN Solutions has applied this experience and technical expertise to the creation of reference implementations for media storage infrastructures that support a wide range of applications and workflows. All of SAN Solutions' offerings are based on proven methodologies, leading technology, key partnerships, and innovative support services. The company is headquartered in Reno, Nev., and has regional sales offices in Europe and the Asia/Pacific. More information is available at www.sansolutions.com.

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Media Relations Contact

Teena Touch Media for SAN Solutions
415-310-3125
Teena@teenatouchmedia.com