

# **News Release**

### **Hitachi Solutions**

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FOR IMMEDIATE RELEASE

## Hitachi Solutions Canada honored with Microsoft IMPACT Award for Big Data – BI Innovation

Leading IT company partners with leading energy transportation company to make pipelines safer using Microsoft Business Intelligence and Analytics

**TORONTO, ONTARIO** —September 2, 2014 — Hitachi Solutions Canada announced today that it won the Microsoft IMPACT Award for Big Data - BI Innovation. Each year, IMPACT Awards acknowledge the exceptional work of Canadian partners like Hitachi Solutions Canada for providing original, comprehensive solutions that empower customers to be more responsive and effective. The company has also won the Innovations in Dynamics ERP award. Winners were recently announced at the Microsoft Worldwide Partner Conference (WPC) in Washington, D.C.

This is the fifth year since 2008 that Hitachi Solutions Canada has been a winner or finalist in the Business Intelligence category of the Microsoft IMPACT Awards.

"Consistent customer satisfaction and project quality are our highest priorities, so it's a tremendous achievement for us to be recognized as the winner of the 2014 Big Data - BI Innovation award," said Muneer Hirji, president, Hitachi Solutions Canada. "This award validates our conviction that if we remain focused on making our customers successful, good things will follow."

The Big Data - BI Innovation award identifies partners that have delivered novel solutions using Big Data and Business Intelligence technologies.

"Hitachi Solutions Canada is immensely proud to be a part of a project that uses technology to provide safer transportation of energy on a global scale," said David Keith, senior vice president of sales, Hitachi Solutions Canada.

By implementing Microsoft Business Intelligence, pipeline integrity engineers are now able to accurately and efficiently monitor the health of the pipelines by analyzing data gathered from devices sent down the pipes to predict and resolve pipeline problems before they happen.

"We are delighted to be recognized by Microsoft for our distinctive Business Intelligence and Analytics solutions. We have a winning combination of intellectual property and talented teams that allows us to

deliver business benefits fast. Our customers appreciate this perspective." Richard Hines, vice president of business intelligence, Hitachi Solutions.

To learn more about Hitachi Solutions Canada, visit http://canada.hitachi-solutions.com.

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#### **About Hitachi Solutions Group**

Hitachi Solutions, Ltd., headquartered in Tokyo, Japan, is a core member of Information & Telecommunication Systems Company of Hitachi Group and a recognized leader in delivering proven business and IT strategies and solutions to companies across many industries. The company provides value-driven services throughout the IT life cycle from systems planning to systems integration, operation and maintenance. Hitachi Solutions delivers products and services of superior value to customers worldwide through key subsidiaries in the United States, Europe, China and India. The flagship company in the Hitachi Group's information and communication system solutions business, Hitachi Solutions also offers solutions for social innovation such as smart cities. For more information on Hitachi Solutions, please visit: http://www.hitachi-solutions.com.

### About Hitachi Solutions Canada, Ltd.

Hitachi Solutions Canada is a consulting firm and systems integrator helping customers from strategy to solution through a portfolio of management consulting, implementation and support services. With more than 10 years of experience and over 350 satisfied customers, Hitachi Solutions' 300+ employees across the country deliver innovative solutions around Enterprise Resource Planning (ERP), Business Intelligence, Portals and Collaboration, Cloud Computing, Custom Development and Integration, Customer Relationship Management (CRM), Application Infrastructure, and Support Services. For more information on Hitachi Solutions Canada, please visit: <a href="http://canada.hitachi-solutions.com">http://canada.hitachi-solutions.com</a>.

#### About Hitachi, Ltd.

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 326,000 employees worldwide. The company's consolidated revenues for fiscal 2013 (ended March 31, 2014) totaled 9,616 billion yen (\$93.3 billion). Hitachi is focusing more than ever on the Social Innovation Business, which includes infrastructure systems, information & telecommunication systems, power systems, construction machinery, high functional material & components, automotive systems and others. For more information on Hitachi, please visit the company's website at <a href="http://www.hitachi.com">http://www.hitachi.com</a>.