

# News Release

## Hitachi Solutions

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**FOR IMMEDIATE RELEASE**

### **Hitachi Solutions America and Hitachi Solutions Canada Once Again Join Microsoft Dynamics President's Club**

*Top performing Microsoft partners earn membership through outstanding sales achievements and innovation*

**IRVINE, CALIFORNIA & TORONTO, ONTARIO** — September 8, 2014 — Hitachi Solutions America and Hitachi Solutions Canada are pleased to announce today that they have both been awarded membership to the Microsoft Dynamics President's Club. This is the ninth consecutive year that Hitachi Solutions America has qualified for the honor and the sixth year for Canada. Members were recently announced at the Microsoft Worldwide Partner Conference (WPC) in Washington, D.C.

The President's Club represents the top five percent of Microsoft Dynamics partners worldwide. Members are granted acceptance based on outstanding sales achievements, innovative solutions, continuous and strong customer relationships, and dedication to the advancement of Microsoft Dynamics.

"We are honored again this year to receive the President's Club award for the ninth year in a row. This recognition is a reflection of our team's consistent high level of performance partnering with Microsoft to drive customer success year over year," said Tom Galambos, chief operating officer, U.S. Business Solutions Group, Hitachi Solutions America.

The Microsoft Dynamics President's Club recognizes high-performing Microsoft Dynamics partners with a commitment to customers reflected in their business success and growth.

"The Microsoft recognition demonstrates our people's commitment to delivering excellence in Dynamics AX and Dynamics CRM in the Canadian market place," said David Keith, senior vice president, Hitachi Solutions Canada. "Our foundation is built on our people. We truly believe they are the ones who make the difference. Winning the President's Award shows that belief is alive and well within our Hitachi Solutions family. We will continue to strive to be Microsoft's premier partner in Dynamics in Canada and globally."

Hitachi Solutions America and Hitachi Solutions Canada, along with their sister organizations in the United Kingdom and Japan, have joined this prestigious group of 219 members globally.

With global capabilities and regional offices in the United States, the United Kingdom, Canada, India, Japan, China, and South East Asia, Hitachi Solutions Group is able to help its customers successfully compete with the largest global enterprises using powerful, user-friendly, affordable industry solutions based on Microsoft Dynamics AX and Microsoft Dynamics CRM. To learn more about Hitachi Solutions America, visit <http://us.dynamics.hitachi-solutions.com>. To learn more about Hitachi Solutions Canada, visit <http://canada.hitachi-solutions.com>.

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#### **About Hitachi Solutions Group**

Hitachi Solutions, Ltd., headquartered in Tokyo, Japan, is a core member of Information & Telecommunication Systems Company of Hitachi Group and a recognized leader in delivering proven business and IT strategies and solutions to companies across many industries. The company provides value-driven services throughout the IT life cycle from systems planning to systems integration, operation and maintenance. Hitachi Solutions delivers products and services of superior value to customers worldwide through key subsidiaries in the United States, Europe, China and India. The flagship company in the Hitachi Group's information and communication system solutions business, Hitachi Solutions also offers solutions for social innovation such as smart cities. For more information on Hitachi Solutions, please visit: <http://www.hitachi-solutions.com>.

#### **About Hitachi Solutions America, Ltd.**

Hitachi Solutions America is a recognized leader in providing Microsoft Dynamics AX and Microsoft Dynamics CRM based global industry solutions that improve business practices and provide measurable business results. Additionally, Hitachi Solutions America delivers innovative solutions around Business Analytics and Portals and Collaboration. Recognized as the Microsoft 2014 CRM Global Partner of the Year and the 2014 Dynamics Global Outstanding Reseller of the Year, Hitachi Solutions America's proven track record includes thousands of solutions that America provides industry focus, enterprise software industry domain expertise, and proven tier-one people, processes, and tools. With global capabilities and regional offices in United States, the United Kingdom, Canada, India, Japan, China, and South East Asia, Hitachi Solutions partners with industry leading clients to understand their unique formula for success. For more information, call 949.242.1300 or visit: <http://us.dynamics.hitachi-solutions.com>.

#### **About Hitachi Solutions Canada, Ltd.**

Hitachi Solutions Canada is a consulting firm and systems integrator helping customers from strategy to solution through a portfolio of management consulting, implementation and support services. With more than 10 years of experience and over 350 satisfied customers, Hitachi Solutions' 300+ employees across the country deliver innovative solutions around Enterprise Resource Planning (ERP), Business Intelligence, Portals and Collaboration, Cloud Computing, Custom Development and Integration, Customer Relationship Management (CRM), Application Infrastructure, and Support Services. For more information on Hitachi Solutions Canada, please visit: <http://canada.hitachi-solutions.com>.

#### **About Hitachi, Ltd.**

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 326,000 employees worldwide. The company's consolidated revenues for fiscal 2013 (ended March 31, 2014) totaled 9,616 billion yen (\$93.3 billion). Hitachi is focusing more than ever on the Social Innovation Business, which includes infrastructure systems, information & telecommunication systems, power systems, construction machinery, high functional material & components, automotive systems and others. For more information on Hitachi, please visit the company's website at <http://www.hitachi.com>.