

# **News Release**

## Hitachi Solutions

FOR IMMEDIATE RELEASE

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### Hitachi Solutions Canada Ranks 27th On Canada's Top 100 Solution Providers List

Hitachi Solutions Canada jumps 22 spots in four years

**TORONTO, CANADA** — May 6, 2014— Technology company Hitachi Solutions Canada has been recognized yet again as one of Canada's Top 100 Solution Providers by Computer Dealer News (CDN).

This is the fourth consecutive year Hitachi Solutions Canada has appeared on the list, which identifies the highest revenue-generating solution providers with major operations in Canada. Hitachi Solutions Canada first appeared on CDN's Top 100 Solution Providers of 2010, ranking 49th. Since then, the company has placed 32nd for 2011 and 28th for 2012.

"We are honoured that Hitachi Solutions Canada has been recognized by CDN as the 27th largest IT solution provider in Canada for 2013," said Muneer Hirji, President, Hitachi Solutions Canada. "The fact that we have steadily climbed up this list over the last four years reflects the contributions of our team and demonstrates that more Canadian businesses are choosing Hitachi Solutions Canada as their technology partner.

CDN has been a leading Canadian news source for the IT service provider community for more than 25 years. In its four years on the list, Hitachi Solutions Canada has climbed a total of 22 spots and rose from a revenue range of \$30 to \$40 million to a revenue range of \$50 to \$75 million on the list.

"Hitachi Solutions Canada made a smart move in acquiring Ideaca, one of the more innovative solution providers on the CDN Top 100 Solution Providers list. It's not surprising that the combination of the two companies were one of the higher ranking solution providers in the country," said Paolo Del Nibletto, Editor, CDN.

At the time of the nomination, Hitachi Solutions was transitioning from Ideaca to Hitachi Solutions Canada as the result of a recent acquisition of the company by Hitachi Solutions America. For this reason, CDN's Top 100 Solution Providers of 2013 list shows the 27th spot as "Ideaca (acquired by Hitachi Solutions Canada)."

To view the complete list for CDN's Top 100 Solution Providers of 2013, click here.

#### About Hitachi Solutions, Ltd.

Hitachi Solutions, Ltd., headquartered in Tokyo, Japan, is a core member of Information & Telecommunication Systems Company of Hitachi Group and a recognized leader in delivering proven business and IT strategies and solutions to companies across many industries. The company provides value-driven services throughout the IT life cycle from systems planning to systems integration, operation and maintenance. Hitachi Solutions delivers products and services of superior value to customers worldwide through key subsidiaries in the United States, Canada, Europe, China and India. The flagship company in the Hitachi Group's information and communication system solutions business, Hitachi Solutions also offers solutions for social innovation such as smart cities. For more information on Hitachi Solutions, please visit: http://www.hitachi-solutions.com.

#### About Hitachi Solutions Canada, Ltd.

Hitachi Solutions Canada is a consulting firm and systems integrator helping customers from strategy to solution through a portfolio of management consulting, implementation and support services. With more than 10 years of experience and over 350 satisfied customers, Hitachi Solutions' 300+ employees across the country deliver innovative solutions around Enterprise Resource Planning (ERP), Business Intelligence, Portals and Collaboration, Cloud Computing, Custom Development and Integration, Customer Relationship Management (CRM), Application Infrastructure, and Support Services. For more information on Hitachi Solutions Canada, please visit: http://canada.hitachi-solutions.com.

#### About Hitachi, Ltd.

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 326,000 employees worldwide. The company's consolidated revenues for fiscal 2012 (ended March 31, 2013) totaled 9,041 billion yen (\$96.1 billion). Hitachi is focusing more than ever on the Social Innovation Business, which includes infrastructure systems, information & telecommunication systems, power systems, construction machinery, high functional material & components, automotive systems and others. For more information on Hitachi, please visit the company's website at http://www.hitachi.com.

#### About CDN

Established in 1985, CDN is the most widely read and trusted source of information for the Canadian IT channel. The mandate of CDN is to provide information that helps the reseller channel increase business and become more successful by including articles about new industry developments and people making a difference.