

News Release

Hitachi Solutions

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FOR IMMEDIATE RELEASE

Hitachi Solutions America Named Microsoft Dynamics Global Outstanding Reseller of the Year

Company receives highest honor from Microsoft for outstanding sales, employee expertise, and customer satisfaction

IRVINE, CALIFORNIA — August 29, 2014 — Hitachi Solutions America today announced that it has won Microsoft Dynamics Global Outstanding Reseller of the Year, the top award a Microsoft Dynamics reseller can obtain. Hitachi Solutions America received the distinction at the Microsoft Worldwide Partner Conference (WPC) held in Washington, D.C. Having won Microsoft Dynamics U.S. Reseller of the Year in 2013 and Microsoft Dynamics Global Customer of the Year in 2012, this most recent award reflects the company's global development and superior level of performance as a solutions provider and systems integrator of Microsoft Dynamics AX and CRM.

"To rise from US Reseller of the Year to Global Outstanding Reseller of the Year is a phenomenal achievement for Hitachi Solutions America," said Mike Gillis, president and global chief operating officer, Hitachi Solutions America. "I am truly humbled that Microsoft has chosen to recognize us out of all global partners for our dedication to Microsoft Dynamics. When we provide customers with access to our pool of talented resources, easy-to-use products, and affordable prices, the profit margins take care of themselves. Over the next year, we will focus on the core values that have brought us to where we are now so that we can once again claim the award for Global Outstanding Reseller of the Year."

Winners of this award are chosen based on exceptional sales performance, an extraordinary level customer satisfaction, feedback from Microsoft team members, and comprehensive expertise in Microsoft Dynamics products.

"Each year, we recognize and honor a select group of Microsoft Dynamics Partners from around the world for exemplary performance," said Neil Holloway, corporate vice president, MBS Sales and Partners Microsoft Corp. "Hitachi Solutions America's strong track record of top awards, including this year's Outstanding Reseller Award, reflects their strong sales performance, their technical expertise on Microsoft Dynamics products and services, and their ability to deliver for our mutual customers."

In addition to this award, Hitachi Solutions America's commitment to customers has garnered many other accolades during the week-long World Partners Conference. Hitachi Solutions America was awarded with Microsoft Inner Circle and President's Club memberships for 2014. The company won Microsoft Dynamics CRM Partner of the Year, United States Microsoft Dynamics Financial Services Partner of the Year, Professional Services Partner of the Year, and Global Partner of the Year. North of the boarder, Hitachi Solutions Canada received two Microsoft IMPACT Awards: the 2014 Innovation in Dynamics ERP award and the 2014 Big Data - BI Innovation award.

With global capabilities and regional offices in the United States, the United Kingdom, Canada, India, Japan, China, and South East Asia, Hitachi Solutions is able to help its customers successfully compete with the largest global enterprises using powerful, user-friendly, affordable industry solutions based on Microsoft Dynamics AX and Microsoft Dynamics CRM. To learn more, visit <http://us.dynamics.hitachi-solutions.com>.

-30-

About Hitachi Solutions Group

Hitachi Solutions, Ltd., headquartered in Tokyo, Japan, is a core member of Information & Telecommunication Systems Company of Hitachi Group and a recognized leader in delivering proven business and IT strategies and solutions to companies across many industries. The company provides value-driven services throughout the IT life cycle from systems planning to systems integration, operation and maintenance. Hitachi Solutions delivers products and services of superior value to customers worldwide through key subsidiaries in the United States, Europe, China and India. The flagship company in the Hitachi Group's information and communication system solutions business, Hitachi Solutions also offers solutions for social innovation such as smart cities. For more information on Hitachi Solutions, please visit: <http://www.hitachi-solutions.com>.

About Hitachi Solutions America, Ltd.

Hitachi Solutions America is a recognized leader in providing Microsoft Dynamics AX and Microsoft Dynamics CRM based global industry solutions that improve business practices and provide measurable business results. Additionally, Hitachi Solutions America delivers innovative solutions around Business Analytics and Portals and Collaboration. Recognized as the Microsoft 2014 CRM Global Partner of the Year and the 2014 Dynamics Global Outstanding Reseller of the Year, Hitachi Solutions America's proven track record includes thousands of solutions that America provides industry focus, enterprise software industry domain expertise, and proven tier-one people, processes, and tools. With global capabilities and regional offices in United States, the United Kingdom, Canada, India, Japan, China, and South East Asia, Hitachi Solutions partners with industry leading clients to understand their unique formula for success. For more information, call 949.242.1300 or visit: <http://us.dynamics.hitachi-solutions.com>.

About Hitachi, Ltd.

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 326,000 employees worldwide. The company's consolidated revenues for fiscal 2013 (ended March 31, 2014) totaled 9,616 billion yen (\$93.3 billion). Hitachi is focusing more than ever on the Social Innovation Business, which includes infrastructure systems, information & telecommunication systems, power systems, construction machinery, high functional material & components, automotive systems and others. For more information on Hitachi, please visit the company's website at <http://www.hitachi.com>.