

# News Release

## Hitachi Solutions

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**FOR IMMEDIATE RELEASE**

### **Hitachi Solutions Canada wins Microsoft IMPACT Award for Innovation in Dynamics ERP**

*Leading Canadian technology company receives national recognition for lightning speed implementation of Microsoft Dynamics AX for TransAlta Corporation*

**TORONTO, ONTARIO** — September 4, 2014 — Hitachi Solutions Canada announced today that it won the Microsoft IMPACT Award for Innovation in Microsoft ERP. Each year, IMPACT Awards acknowledge the exceptional work of Canadian partners like Hitachi Solutions Canada for providing original, comprehensive solutions that empower customers to be more responsive and effective. The company also won the Big Data – BI Innovation award. Winners were recently announced at the Microsoft Worldwide Partner Conference (WPC) in Washington, D.C.

For the Innovation in Dynamics ERP, Hitachi Solutions Canada was listed as a double finalist with two different projects competing against each other. Hitachi Solutions Canada's two-tier Microsoft Dynamics AX implementation for TransAlta completed in just four months ultimately took the honor. Hitachi Solutions Canada also won IMPACT Awards in the ERP category for 2011 and 2012 (awards were not held in 2013).

"We are extremely honored to receive the Innovation in Dynamics ERP award in recognition of our work with TransAlta," said Muneer Hirji, president, Hitachi Solutions Canada. "Being selected as a double contender for this award speaks to our position as one of Canada's leading Microsoft Dynamics providers in the country and exemplifies our commitment to working closely with customers to continuously deliver solutions that meet their unique business challenges."

The Innovation in Microsoft ERP award highlights a Canadian Microsoft partner that has provided substantial value to a customer's organization through the implementation and customization of a Microsoft ERP.

"From the very beginning of the project, it was clear that we faced an extremely aggressive timeline and scope," said Nguyen Tran, director of IT applications, TransAlta Corporation. "Our company was growing almost overnight by 700 personnel, and we needed the systems to be in place that would ensure the continued operations of our business. Hitachi Solutions Canada brought their best resources together in project management, business analytics and development to define, plan and communicate the

challenge with our executive and then worked with us to dynamically identify and solve issues as they arose.”

“Our success hinged on three critical components to deliver this project for TransAlta in record time,” said David Keith, senior vice president of sales, Hitachi Solution Canada. “We partnered with a client that committed whole-heartedly to the project, we leveraged Microsoft Dynamics AX—a tremendously agile ERP solution, and we trusted our extremely dedicated Hitachi Solutions Canada consulting team to bring the project home.”

To learn more about Hitachi Solutions Canada, visit <http://canada.hitachi-solutions.com>.

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#### **About Hitachi Solutions Group**

Hitachi Solutions, Ltd., headquartered in Tokyo, Japan, is a core member of Information & Telecommunication Systems Company of Hitachi Group and a recognized leader in delivering proven business and IT strategies and solutions to companies across many industries. The company provides value-driven services throughout the IT life cycle from systems planning to systems integration, operation and maintenance. Hitachi Solutions delivers products and services of superior value to customers worldwide through key subsidiaries in the United States, Europe, China and India. The flagship company in the Hitachi Group's information and communication system solutions business, Hitachi Solutions also offers solutions for social innovation such as smart cities. For more information on Hitachi Solutions, please visit: <http://www.hitachi-solutions.com>.

#### **About Hitachi Solutions Canada, Ltd.**

Hitachi Solutions Canada is a consulting firm and systems integrator helping customers from strategy to solution through a portfolio of management consulting, implementation and support services. With more than 10 years of experience and over 350 satisfied customers, Hitachi Solutions' 300+ employees across the country deliver innovative solutions around Enterprise Resource Planning (ERP), Business Intelligence, Portals and Collaboration, Cloud Computing, Custom Development and Integration, Customer Relationship Management (CRM), Application Infrastructure, and Support Services. For more information on Hitachi Solutions Canada, please visit: <http://canada.hitachi-solutions.com>.

#### **About Hitachi, Ltd.**

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 326,000 employees worldwide. The company's consolidated revenues for fiscal 2013 (ended March 31, 2014) totaled 9,616 billion yen (\$93.3 billion). Hitachi is focusing more than ever on the Social Innovation Business, which includes infrastructure systems, information & telecommunication systems, power systems, construction machinery, high functional material & components, automotive systems and others. For more information on Hitachi, please visit the company's website at <http://www.hitachi.com>.